## **EFFECT OF COVID-19 ON FINANCES**

#### **INCOME**

Admissions	-100%
<b>Membership donations</b>	-20%
<b>Corporate donations</b>	-20%
Fundraising	??

#### **EXPENSES**

Rent	-50%
Supplies	-50%
Promotion	-50%
Administration	-10%

2020 SHORTFALL = \$45,000

## **MEETING THE SHORTFALL**

Grants no success

Membership income 30/45 members renewed

10 new members

**Donation amounts balanced** 

Too early to tell

**Matching grants** 

COVID-19 Relief Fund \$5700 raised so far

**Give Out Day** 

**Country Dance-A-Thon** 

Stompede no penalty

#### **GIVE OUT DAY - JUNE 30**

**Sponsored by the Horizons Foundation** 

**Annual day of giving to LGBT nonprofits** 

Prizes based on # of unique donors ≥ \$10 made June 1-30

Potential to earn up to \$10,000

A "unique" donor must have a unique name \*and\* email address, and they can look at payment data as well.

Addt'l \$1,000 for most donations in a specified hour

# **Give OUT Day 2019 - Leaderboard Prize Winners**

GiveOUTDay Small Budget	Donors	Prize Amount
South Carolina Equality	178	\$10,000
The Stonewall Chorale	160	\$5,000
<u>Common Space</u>	122	\$2,500

GiveOUTDay Medium Budget	Donors	Prize Amount
The Source LGBT+ Center	413	\$10,000
ONE Community Foundation	254	\$5,000
API Equality-LA	214	\$2,500

GiveOUTDay Large Budget	Donors	Prize Amount
Southerners On New Ground	761	\$10,000
NYC Gay Men's Chorus	488	\$5,000
<u>Trans Lifeline</u>	281	\$2,500

#### STRATEGY FOR GIVE OUT DAY

- If 100 folks each raise \$50 in \$10 allotments, that's \$5,000 in donations and 500 donors
- Incentivize your friends and family to donate!
- Sponsor anonymous donors.
- Ellen Greene matching donation program.
- Sundance strategies include
  - Solicit donations from the Stompede mailing list
  - Have COVID-19 Relief Fund donations go through the Give Out Day platform in June
  - Apply Give Out Day donation to future membership?

## PROSPECTS FOR DANCING

- Not currently allowed under San Francisco's Shelter-In-Place order.
- No large groups.
- Closest specific example: Tai Chi allowed outdoors but not in large groups
- No travel in or out of S.F. except for essential activities.
- No work allowed in a physical location except for essential activities.











